

THE FALLS RUN CONNECTION

OCTOBER 2002



Shirley Dorland was the first to move into Falls Run.

Mrs. Dorland, a widow, had lived in the same home in Fairfax County for 42 years. She was a school bus driver for 34 years and still works as a substitute driver for the same school system.

She chose the Potomac I because she particularly liked the “gathering room.” Her three children and five grandchildren also think it’s “quite nice.”

Mrs. Dorland joins us in welcoming all the other new residents of Falls Run to this beautiful community!

It's Moving Day!

These days, *every day* is moving day at Falls Run! Each day brings more residents to our beautiful community and everyone seems to be settling in quite nicely.

Our first resident, Shirley Dorland, moved to Falls Run in late August. Like many other folks, Mrs. Dorland wanted to move someplace where it would be easy to make friends and stay active.

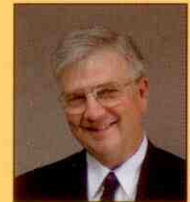
“I wasn’t actively in the market to move, but when I read about Fredericksburg and Falls Run, it looked interesting,” she said. “I especially liked the attractive prices of the homes and the plans for the Recreation Center. I thought that if I just settled for a community without one, I might never get acquainted.”



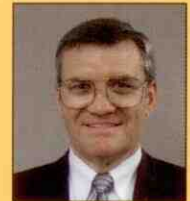
Shirley Dorland in her new kitchen with Chris Ryan, Falls Run G.M.



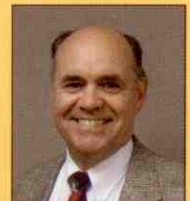
Meet Your Falls Run Sales Staff



Bill Chance



Ron Hiller



Bob Reed



Dottie Russell



Leo Russell

Live on
866-FALLS01
delwebb.com/
FallsRun

VIPs Meet Their New Neighbors at Model Preview Party





◀ The James ▼



A Peek Inside Our New Models



▼ The Rapidan ▶



▲ The Potomac



◀ The Rappahannock ▲



We're Here To Help!

Contract Information

Please contact your sales associate.
(540) 361-1740

Construction Questions

Mike Kroner
(540) 361-1740

Decorating Decisions

Melanie Edwards
(540) 361-1740

Customer Care

(540) 361-1748
Emergency Contact:
(540) 379-3615
8 am-4:30 pm
weekdays

General Information

(540) 361-1740
(800) 537-4236

Meet the Falls Run Customer Care Team

Del Webb takes its commitment to back up the warranty it provides on every home quite seriously. That's why we employ a Customer Care staff to ensure that all of your questions and concerns over items covered by the warranty are handled promptly and professionally.

The Customer Care team at Falls Run includes Customer Care Technician Travis Rhodes and Customer Care Representative Jill Metcalf.

Travis normally meets with residents about 30 days after they move in to go over any of their concerns with items covered by the warranty. The team meets with the residents again at six months and eleven months. They also respond to emergencies at any time.



Travis Rhodes



Jill Metcalf

Now Releasing Lots for '03

Due to the unqualified success of Falls Run, the development of Section II has begun well ahead of schedule. Over 175 homes have been sold since April and the enthusiastic response among active adults shows no sign of diminishing, according to Chris Ryan, Vice President of Del Webb Communities of Virginia.

"We are now releasing lots for the Spring of 2003," Ryan said. "This is very appealing to those who weren't quite ready to move during this calendar year."

Site work on the Recreation Center has been underway since August and by the time this newsletter is printed, ground breaking should have occurred.

All these development benchmarks, as well as the opening of the model homes and establishment of many new households, will make Falls Run well worth a return visit!

The Visitor Center is open from 9 a.m. until 6 p.m. daily.

New Residents Enjoy "Block Party"

George and Anna Graf sent this photo of the first "block party" among Falls Run residents. These folks had met at a buyers' event and followed up with dinner in Northern Virginia in July—all before construction on the first home was complete! They look forward to many more get-togethers with everyone—especially when the Recreation Center is complete.



Near Historic Fredericksburg, VA: From I-95 Exit 133 (Rt. 17/Warrenton), go 1 mile, turn right at fourth traffic light onto Plantation Drive. Continue 1 mile to Falls Run Visitor Center on right.

Del Webb Communities of Virginia, Inc., 3 Chantilly Place, Fredericksburg, VA 22406. At least one resident must be 55 or better, no one under 19 in permanent residence. Community Association fees required. Amenities are planned and are expected to be completed this coming Winter. Prices reflect base prices and are subject to change. Lot premiums may apply. Not an offer to CT, NJ or NY. Void where prohibited. ©2002 Del Webb Corporation.

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by Del Webb™
FALLS RUN